MAERSK LINE

Customer Advisory

2012 Local Charges Tariff

Dear Valued Customer,

In order to give you a complete overview of our local charges and shipping line demurrage charges we are presenting the following summary. This document provides amounts and explanations for each charge making it easier for you to verify your invoices.

We have categorized the Local Charges Tariff as follows:

- **Section 1 – Standard Charges** **Pages 2 - 3**
  These charges are applicable to all import and export containers
- **Section 2 – Optional Charges:** **Pages 4 - 7**
  These charges relate to value adding activities that provide you with the flexibility and quality of service you require from Maersk Line. These services and the charges attached to them are triggered upon customer request
- **Section 3 – Demurrage and Detention Charges** **Pages 8**
  These are Maersk Line charges for import containers ccovering charges for import containers that are not returned to the container depots on time and/or export containers that are not delivered to the port for shipment on time.

VAT will not be raised on any local charges unless stipulated by government legislation.

Should you have any further queries, please do not hesitate to contact your Maersk Line representative on kensaldirnrb@maersk.com or kensaldirmba@maersk.com or the undersigned.

Yours faithfully,

Rolf Nielsen
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Section 1.1 – Export Standard Charges

Charge Description	Charge	20' Dry	40' Dry	B/L
Origin Documentation Fee	Per Bill of Lading	N.A.	N.A.	USD 50
Origin Handling Charge	Per container	USD 90	USD 135	N.A.

Explanation of standard local charges:

- **Origin Documentation Fee:**
  The origin documentation fee covers the whole agency export process – processing the bookings, shipping instructions, invoicing, printing and release of the original transport documents.

- **Origin Handling Charge:**
  This charge is associated with the costs of loading containers. We pay Kenya Ports Authority to load the containers and this is not covered by the freight rate.

Section 1.2 – Import Standard Charges

Charge Description	Charge	20' Container	40' Container	All Container types
Container Cleaning Fee	Per container	USD 10	USD 15	N.A.
Handling Charge	Per container	USD 40	USD 40	N.A.
Destination Documentation Fee	Per bill of lading	N.A.	N.A.	USD 70
Destination Handling Charge	Per container	USD 90	USD 135	N.A.
Container Deposit Fee (local)	Per container	USD 500	USD 1000	N.A.
Container Deposit Fee (transit; Tanzania/Uganda)	Per container	USD 750	USD 1500	N.A.
Container Deposit Fee (transit; DRC/Sudan)	Per container	USD 2000	USD 4000	
Equipment Management Fee* **Applies to Transit Cargo only**	Per container	USD 50	USD 100	N.A.

Explanation of standard local charges:

- **Container Cleaning Fee:**
  This is a contribution towards the cost of cleaning all import containers that are turned-in. The value of this service is that the equipment provided meets your specific needs.

- **Handling Charge:**
  These costs include handling in empty container depots, storage in empty container depots, trucking from empty container depot to the port, wharfage charge to Kenya Ports Authority (USD 23.3/34.8 per 20'/40') and loading of empties on board our vessels (USD 54/81 per 20'/40').

- **Destination Documentation Fee:**
  The destination documentation fee covers the whole agency process – sending of arrival notifications; invoice generation, handling of bills of lading and the issuance of delivery orders.

- **Container Deposit Fee:**
  This surcharge is applicable to ensure the safe return of our containers. The fee shall be refunded after container gated in empty at our nominated Container Depot less any charges due. Please provide gate-in slip when returning the "original" container deposit receipt.

- **Equipment Management Fee:**
  This surcharge is associated with the costs of equipment moving to the neighboring countries of Uganda, Rwanda, Burundi, Tanzania, Sudan, Somalia, and Congo from Mombasa. This is due to the turn-around time of containers going to inland countries and the resultant increased administration and costs.

Section 2.1 – Export: Optional / Value Adding Service

Charge Description	Charge	All container types	20' Container	40' Container
Transport Document Amendment Fee	Per bill of lading	USD 60	N.A.	N.A.
Late Documentation Fee	Per bill of lading	USD 60	N.A.	N.A.
Container Stuffing Fee	Per container	N.A.	USD 75	USD 150
Electronic Cargo Release	Per bill of lading	USD 60	N.A.	N.A.
Genset charge (reefers, mandatory for Controlled Atmosphere units).	Per container	N.A.	USD 750	USD 750

Explanation of export optional charges:

- **Transport Document Amendment Fee:**
  This is service triggered by customer request and is applicable when amendments to the Transport Documents are requested. These amendments include changes in the bill of lading like consignee details, address, goods description, etc after first verify copy has been sent. Sending the verify copy identifies the completion of the first stage of the documentation process.

- **Late Documentation Fee:**
  Applicable for shipping instructions received after stack closure. To release bills of lading as soon as possible, we require the correct information prior to stack closure. To avoid this charge requires the timely submission of shipping instructions (SI's). To allow us to complete your bills of lading quickly and accurately, we require complete, detailed and timely submitted (SI's). We need your co-operation to allow us to deliver the service you expect and deserve.

- **Container Stuffing Fee:**
  This is a value added service that gives the customer the flexibility of handling the stuffing of containers when shipping on CFS terms. The charge is associated with carrier stuffing of containers.

- **Genset Charge:**
  This charge is applicable when genset is provided by the carrier during inland transportation of live reefer containers. The value of this service is that it allows for power supply to regulate the temperature of the reefer container and helps extend the shelf life of perishable goods and the value of the cargo.

Section 2.2 – Import: Optional / Value Adding Service

Charge Description	Charge	All container types	20' Container	40' Container
Amendment Fee	Per Bill of Lading	USD 60	N.A.	N.A.
Container Stripping	Per Container	N.A.	USD 136	USD 210
Electronic Cargo Release	Per Bill of Lading	USD 60	N.A.	N.A.

Explanation of import optional charges:

- **Amendment Fee:**
  This is service triggered by customer requests and is applicable when amendments to the Transport Documents are requested. These amendments include changes in the bill of lading like consignee details, address, goods description; etc after the manifest has been lodged.

- **Container Stripping:**
  This is a value added service that gives the customer the flexibility of handling the stuffing of containers when shipping on CY/CFS terms. The charge is associated with carrier stuffing of containers.

Section 2.3 – Optional charges: Applicable to both Import and Export

Charge Description	Charge	All container types	20' Container	40' Container
Moisture Absorbing Material	Per container	N.A.	USD 60	USD 120
Electronic Cargo Release (Telex)	Per Bill of Lading	USD 25	N.A.	N.A.
Cargo Declaration Amendment Fee	Per Bill of Lading	USD 40		
Submission of Cargo Declaration Data Fee	Per Bill of Lading	USD 25	N.A.	N.A.

Explanation of optional charges applicable to both import and export:

- **Moisture Absorbing Material:**
  This charge is applicable when moisture absorbent material or liner bags are provided to prepare for the carriage of cargo. The value of this service to the customer is that the cargo is packed properly to allow for ease of transport and to minimize contamination. The customer is also saved from additional container cleaning charges.

- **Electronic Cargo Release (Telex Release Fee):**
  This service is triggered by explicit customer request. It's a value added service that enables Electronic Cargo Release. Also known as Bill of Lading surrender / Express release which allows shipper requests for cargo to be released at destination without the presentation of original Bill of Lading. The original Bills of Lading (3/3) are surrendered at the origin office and/or another Maersk Line office other than the destination office.

  The value of this service to the customer is the increased flexibility due to electronic release and time saved from not having to courier the original documents to the destination offices.

- **Cargo Declaration Amendment Fee:**
  This is not a core service offered by Maersk Line, but a supporting Value Added activity. It is the fee assessed for amendments of cargo declarations. The value of this service to the customer is the transparency of the cost related to the declaration of cargo details. Maersk Line offers the flexibility of paying this charge on customer behalf and the related fee is passed on the customer. Due to frequency of this standard procedure, Maersk Line is familiar with the requirements, which can save the customer time and inconvenience

- **Submission of Cargo Declaration Data Fee:**
  This is not a core service offered by Maersk Line, but a supporting Value Added activity. The value of this service to the customer is the transparency of the cost related to the declaration of cargo details. They don't have to perform this task as Maersk Line does it on their behalf. Due to frequency of this standard procedure, Maersk Line is familiar with the requirements, which can save the customer time and inconvenience.

Section 3 – Import Demurrage

Dry containers: Standard demurrage free-time is **9 calendar days;**

Reefer containers / Special containers: Standard demurrage free-time is **5 calendar days**;

Transit containers: Standard demurrage free-time is **28 calendar days**; thereafter:

Charge Description	Charge	20' Dry	20' S/Equipment	20' Reefer	40' Dry	40' S/Equipment	40' Reefer
Demurrage per day – for first seven days	Per container	USD 10	USD 20	USD 40	USD 20	USD 40	USD 80
Demurrage per day – for the next seven days	Per container	USD 20	USD 30	USD 60	USD 40	USD 60	USD 120
Demurrage per day thereafter	Per container	USD 30	USD 60	USD 120	USD 60	USD 120	USD 240

Explanation of import demurrage:

This is a Maersk Line charge and administered by Maersk Kenya Ltd on behalf of the principle. The demurrage free time covers from the day of discharge to the day the empty container is returned to a designated depot.

Demurrage fees serve three purposes:
(1) to ensure the release and optimal turnaround of equipment;
(2) to assist reducing congestion of port areas and Container Freight Stations; and
(3) to recover some of the cost of idle time including but not limited to: capital costs, leasing costs, fleet maintenance and insurance.

The charges increase the longer the container remains unreleased to increase the incentive to take delivery of the cargo and release the empty container for use by the shipping line.