MAERSK LINE | WEEKLY HIGHLIGHTS 29 September 2009

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Story of the week

BAF Calculator provides sharp pricing

The Maersk Line Bunker Adjustment Factor (BAF) formula and BAF Calculator allow us to offer transparent BAF levels and sharp rates. To further accommodate our customers' requests we are now making a few adjustments.

» Read more

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Latest offers

Latest offers | At Maersk Line we strive to make ease of business and unmatched reliability our competitive advantage. Visit maerskline.com today and take advantage of the competitive rates and our easy booking process.

Book this week's offers now

- Central/Eastern China to Europe
- Jordan to Dubai, UAE and India
- From Pakistan

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Services & Surcharge updates

Services

US East Coast to/from South Africa – Service Terminal change

Our direct US East Coast to/from South Africa Service, Amex, will now call Port Newark Container Terminal (PNCT) Terminal instead of Maher Terminal in Newark, NJ. This is effective from the MSC Carla, Voyage N073/S074, with an estimated time of arrival in Newark of 01 October 2009. Export receiving for the MSC Carla S074 has opened at PNCT on 23 September 2009 at the following address:

Port Newark Container Terminal (PNCT)
241 Calcutta Street
Newark, NJ 07114-3224
Tel: 973-522-2200
Fax: 973-465-8827
www.pnct.com

News

Chinese Ministry of Transport – Announcement on rate filing

China's Ministry of Transport (MoT) has announced that all container carriers are to file both their tariff and contract rates with the Shanghai Shipping Exchange. The announcement came on 15 June, 2009 withthe official implementation date on 1 August, 2009. The rule applies to all direct shipments originating in ten Mainland China ports to 53 overseas destination ports. The tariffs, including all surcharges should be filed at least 30 days before they become effective. The contracts that are filed should include details of customer name, port of origin/destination, the rate itself, cargo/container types as well as the effective date of the contract.

According to MoT, this regulation is being implemented for the purpose of maintaining the order of China's international container liner market, protecting fair competition, safeguarding the legitimate rights and interests of the relevant parties involved in international maritime transportation and promoting healthy development of shipping industry's.

According to MOT, the objective of this new filing requirement is to ensure that shipping lines are not using zero or negative freight rates in the shipping market to gain market share.

MoT has ensured us that all contractual details are safe and will not be passed on to third parties.

To comply with these requirements, we have decided to set our minimum notice period for changes to rate levels and all other surcharges to 30 days for all trades. The possible shorter notice period of 15 days for some trades communicated earlier will thus not take effect.

For more details, please contact your local Maersk Line representative.

Star voice - New delivery order confirmation receipt

In order to provide easy access to delivery confirmations, we have made the following upgrades to our Star voice system based on customer feedback. Effective immediately, our customers will have the ability to verify if Maersk Line has received their delivery orders for U.S. import shipments by using our Star voice system.

To retrieve this information please follow the below steps:

- Call the main Star voice number at 1-800-321-8807
- Select Option #4 for Import Dry Cargo
- Select Option #2 for Delivery Order information
- Enter Container number after prompted. Star voice will confirm or deny that your Deliver Order has been received by Maersk Line. (Receipt confirmation only works if container number is available)

Please note that the process for submitting Delivery Orders does not change. Please submit them via email to **deliveryorder@maersk.com**.

We hope that this feature will greatly enhance your booking experience

Container acceptance at Vapi, India discontinued

Effective from 1 September 2009, we have discontinued container acceptance at Vapi India. However, all the current bookings and the shipments already on water shall be honoured.

Italy - Sea way bills acceptance for Cash Customers

Please be informed that, in order to speed and smoothen out the export documentation flows we offer all the way through to destination, we will reserve the acceptance of SEA-WAY bills only for shipments having all freight and charges on collect terms of payment basis, where a credit agreement is not in place.

This will be effective for Bills of Lading issued for vessels departing Italy on or after 01 October 2009.

Our Genoa and Milano Customer Service team remain at your disposal for additional information.

Belgium – New procedure for container damage recovery

We would like to inform you that as of 01 October 2009 of the current year, CMC International has been appointed to manage the invoicing and collection of repair costs of our import containers in Antwerp, Belgium. CMC has significant experience in the field of Damages to Intermodal Equipment.

This communication will be included with the invoices issued by CMC to facilitate the confirmation of Maersk Line's endorsement of the process.

Within 48 hours of recieving the returned containers, CMC will assess the status of the Container. Repair costs for any damages incurred to the container will be determined. In the event of a repair being required, the consignee will be notified by CMC within 48 hours. CMC will supply photographs of the damage, on request. Any queries in this regard are to be addressed directly to CMC, with your local Maersk Line Import Team Member in copy.

CMC will issue the customer with an invoice detailing the amounts owed. Please note that payment is to be made directly to CMC as per the details reflected in their invoice.

We appreciate your partnership and invite you to contact us, should you have any further questions in this regard.

Surcharges

General Rate Increases/Restoration (GRI/GRR)

In order to continue operating our services, with the high level of reliability you have come to expect from us, in the current volatile market situation we will need to initiate some rate increases/restorations.

These rate increases are also necessary, in order to continue offering our current service portfolio to our customers.

We sincerely look forward to your continued support and understanding.

Asia (excl. Japan) to North West India and Pakistan – General Rate Increase (GRI)

Effective date: 15 October 2009

Scope: Asia (excl. Japan) to North West India and Pakistan

General Rate Increase: USD 0/100/100 per 20'/40'/40'High Cube

Asia (excl. Japan) to South East India and Sri Lanka – General Rate Increase (GRI)

Effective date: 15 October 2009

Scope: Asia (excl. Japan) to Sri Lanka and South East India (excl. Kolkata and Haldia)

General Rate Increase: USD 50/100/100 per 20'/40'/40'High Cube

North America (United States and Canada) to/from West Coast of South America - General Rate Increase (GRI)

Effective date: 01 October 2009

Scope: North America (United States and Canada) to/from West Coast of South America

General rate increase: USD 300/600 per 20'/40'

Far East to East Africa - General Rate Increase (GRI)

Effective date: 01 November 2009

Scope: Far East to East Africa being Kenya and Tanzania

General rate increase: USD 250 per TEU

Export Transatlantic - General Rate Increase (GRI)

Effective date: 01 November 2009

Scope: Houston, TX and Mobile, AL to all transatlantic destinations

General rate increase:

- USD 150 per 20' container
- USD 300 per 40' container / high cube / 45' container

Asia to Puerto Rico – General Rate Restoration (GRR)

Effective date: 21 October 2009

Scope: Asia to Puerto Rico

General Rate Restoration: USD 300/600/600 per 20'/40'/40' High Cube

Asia to Panama and Caribbean - General Rate Restoration (GRR)

Effective date: 15 October 2009

Scope: Asia to Panama and Caribbean (incl. Barranquilla, Cartagena and Santa Marta in Colombia but excl. Buenaventura)

General Rate Restoration: USD 300/600/600 per 20'/40'/40' High Cube

Sibu, Malaysia – Import/Export Surcharges

There will be a surcharge of USD 150 per TEU for containers going in or out of Sibu, Malaysia as feeders will now be calling Tanjung Manis port instead of Sibu port direct, and containers will shipped to Sibu by a barge thereafter, due to the air draft restriction

in Sibu port.

North China - Adjustment of Documentation Fee

We would like to inform you that effective from 01 November 2009 on, we will be adjusting the Documentation Fee-Original for export shipments from North China. Except from shipments exported to USA and Canada, for all other export shipments from North China (i.e. shipments loaded at below ports: Qinhuangdao, Dalian, Xingang, Lianyungang, Qingdao, Weihai, Yantai and Yingkou), the new Documentation Fee will be applied at RMB 150 per bill of lading. For through bill shipments pre-carried by train, the effective date of the new Documentation Fee will be based on the date when the full containers gate in the station depot; for other shipments, the effective date will be based on the date when the full containers gate in the terminals.

Should you have any further enquiries, please kindly contact your local Maersk (China) Shipping Co., Ltd representatives.

Overview of CAF and global BAF levels

For a comprehensive overview of the CAF levels and the global BAF calculator, please follow the link below.

» CAF and global BAF

To view trade specific surcharges that have been changed in the past week in Maersk Line, please click on the trade names given below. Please note the published surcharges are not a comprehensive overview of all the surcharges applicable in the trades, but reflect recent changes only.

Africa trade | The Africa trade includes cargo moving to and from Africa, including Indian Ocean Islands, but excluding North African countries which are Morocco, Algiers, Tunisia,

Australasia trade | The Australasia trade includes cargo moving to and from Australia, New Zealand and Fiji Islands.

Asia Europe trade | The Asia Europe trade includes cargo moving to and from Asia, North Europe, Mediterranean and North Africa.

Central America - Caribbean trade | The Central America trade includes cargo moving to and from Latin America.

Far East trade | The Far East trade includes cargo moving to and from Asia and Middle East, Red Sea, and South Asia.

Intra Asia | The Intra Asia trade includes cargo moving to and from Asia.

Intra European trade | The Intra European trade includes cargo moving between the European and North African countries.

South America trade | The South America trade includes cargo moving to and from

South America.

Transatlantic trade | The Transatlantic trade includes cargo moving from North America to and from North Europe, Mediterranean, Middle East, South Asia, and Intra Gulf.

Transpacific trade | The transpacific trade includes cargo moving from Far East to and from North America.

All Trades | For changed surcharges applicable to all trades.

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eTip

New policy on Manual Documentation Fee (MDF)

In many countries, we collect a Manual Documentation Fee (MDF) whenever shipping instructions are received manually, i.e. via fax or email. As from 1 October 2009, we will align this practice globally and charge both MDF and ODF for shipping instructions received manually. The MDF charge level will be the same as the ODF. Shipping instructions received
electronically will not take the MDF, but continue to be charged the ODF.

Today, we offer a wide range of eBusiness solutions that provide peace of mind: They save you time and money by ensuring best possible data transmission of your shipping instructions and easing these daily routine tasks. The vast majority of our customers have already chosen from the several e-channels that Maersk Line offers to find the option that suits them best and enjoy the benefits of electronic shipping instructions.

Some customers still submit their shipping instructions the traditional way via fax and email, which requires manual handling and rechecking, resulting in a less efficient process for all involved. In today's market it is essential that we take advantage of the efficiency
available through the use of electronic shipping instructions.

Learn more about what our online services can do for you

Register for using our online services

Please contact your local Maersk Line Sales representative for more information.

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